GSA -Google Form

How would you provide a solution for our proposed requirement? (limited to 1800 characters, including spaces and punctuation) \*

Unisys major capabilities to achieve stated outcomes are listed below along with relevance to the stated objectives and outcomes listed below:

* LeanGov
  + Application modernization and cloud native application development. Unisys modernized a set of 2.4M line COBOL application to a cloud aligned architecture at CBP on the BEMS program. Unisys deployed a cloud native solution to support the biometric exit program for CBP TASPD in less than 6 months.
* CloudForte
  + Unisys’ recently launched cloud management capability covers the management and governance of public cloud resources while also offering access to the professional services designed to remove cloud adoption blockers in the large scale adoption of public cloud by the US Federal Government. CloudForte has been successfully audited by AWS, earning Unisys the rare distinction of having both a government competency and Managed Service Provider designation.
* Within our CloudForte Accelerate bundle, we offer access to a number of important accelerators. Key accelerators include:
  + Training – Unisys has successfully provided training resulting in over 1,000 accreditations and certifications for our own associated, subcontractors and government clients since June of 2017 with a certification success rate in excess of 95%
  + ATO – Unisys is maturing a set of accelerators to expedite the attainment of workload, GSS and application ATOs running in public cloud
  + Migration – Unisys offers a comprehensive set of services to assess portfolio readiness, create business cases, transform human capital, refactor management/governance processes and security processes, and to identify move groups and dependencies. We also offer repeatable, factory style migrations primarily around lift-and-shift and replatform treatment paths.

How would you improve our ask/address any potential gaps in our proposed procurement? (Limited to 1800 characters, including spaces and punctuation) \*

Challenge #1 in achieving goals is the combination of complexity of the transformation with the number of stakeholders that need to be aligned. Recommendations:

* Consider multiple contracts. Specifically we recommend separate an overall PMO contract, cloud advisory contract, cloud security, cloud migration contracts, cloud management contracts and applications modernization contracts
* Cloud Advisory – focus on the soft skills such as org change, training, architecture, process reengineering for management and governance processes, establishment of cloud governance. Consider marketing and outreach in this contract.
* Cloud Management – Establishment of a set of a managed service solution including tools, management and governance processes for financial management, IT Ops and Cyber Ops of cloud providers
* Cloud Migration – The scope of this contract would be to perform assessments across the enterprise, recommend specific workplans for cloud adoption, establishment of tooling and processes and establishment of landing zones for each CSP. This contract should also establish the GSS and get the GSS ATO. This contract should provide engineering leadership to connect with apps teams to facilitate migrations, and to run migrations.
* Cloud security – Addresses the issue of attaining ATOs directly. Establishes to factory approach and governance for individual teams to attain their ATO. Additionally, reworks security processes, security ops processes to integrate with cloud providers
* Apps Modernization – by exception, let new contracts to modernize where applications need to be replaced entirely
* Cloud consumption – recommend establishing vehicles to allow for the flexible and transparent consumption of ALL public cloud provider services

Is there anything else you think would be useful for us to know or consider? (limited to 500 characters, including spaces and punctuation) \*

* Task firms with the right modernization and migration quals for the higher risk activities
* Incentivize exiting programs and apps teams to participate aggressively
* Replatorm where possible to lower cost, improve resilience and security posture.
* Rehost where needed for speed.
* Have legacy apps teams do lightweight refactoring to confirm to cloud, and incentivize them to drive to cloud. Keep onside.
* Require that all providers have deep certs and experience with public cloud